

## ELLIS, BENJAMIN T NH-03 USAF ACC ACC AMIC/PKS

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**From:** PASCAL, LOVELYNE NH-03 USAF ACC ACC AMIC/PKAA  
**Sent:** Wednesday, October 17, 2018 3:25 PM  
**To:** ACC AMIC/PKA All Personnel  
**Subject:** "All, Some or None" Language From Legal

Hello All:

Please see the email below from Ms. Karin Walls in reference to the "all, some or none" language from legal (we discussed this in our meeting today).

Thank you,

Integrity \* Service \* Excellence  
Lovelyne Pascal  
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-----Original Message-----

From: WALLS, KARIN E CIV USAF ACC ACC AMIC/PKAA  
Sent: Monday, October 15, 2018 1:32 PM  
To: HOHMANN, MARK C NH-03 USAF ACC ACC AMIC/PKA <mark.hohmann@us.af.mil>; PASCAL, LOVELYNE NH-03 USAF ACC ACC AMIC/PKAA <lovelyne.pascal@us.af.mil>; HILL, SHEILA A NH-03 USAF ACC ACC AMIC/PKAA <sheila.hill@us.af.mil>; DAVIS, SHELLEY K CIV USAF ACC ACC AMIC/PKAA <shelley.davis.2@us.af.mil>; ROSS, LATISHA A CIV USAF ACC ACC AMIC/PKAA <latisha.ross@us.af.mil>  
Subject: Request LEGAL for Business Clearance to issue RFP

Team -

Please note the choices below from legal on the "all, some or none" language in our evaluation criteria. Also, update the pricing section as shown in # 2) below.

We need to make sure we are using this latest verbiage in our solicitations.

Thanks  
Karin

-----Original Message-----

From: STIENS, KEVIN P NH-04 USAF ACC ACQ MGMT AND INTEG CE/DRJ  
Sent: Monday, October 15, 2018 12:36 PM  
To: PASCAL, LOVELYNE NH-03 USAF ACC ACC AMIC/PKAA <lovelyne.pascal@us.af.mil>  
Cc: WALLS, KARIN E CIV USAF ACC ACC AMIC/PKAA <karin.walls@us.af.mil>; STIENS, KEVIN P NH-04 USAF ACC ACQ MGMT AND INTEG CE/DRJ <kevin.stiens.1@us.af.mil>  
Subject: RE: Request LEGAL for Business Clearance to issue RFP Solicitation: FA4890-18-R-5014 AOC &AFFOR Req Spt

Karin

1) I have reviewed the documents. While they are legally sufficient I have the following comments:

Eval Criteria, para 1.1, note after discussions with Della, we have three other proposed language to use regarding interchanges vs the "all some or none" language

a) After evaluating all proposals and assessing their relative qualities [this is FAR 15.305(a) language], interchanges, if determined necessary [gets to the none], will be conducted only with the offeror(s) that the Agency assesses as capable of providing the best value to the government. OR

b) After evaluating initial proposals - (there may be instances where we have included down select language) and assessing their relative merits, interchanges, if determined necessary, may (instead of will) be conducted with only the offeror (s) that provides the most highly rated proposals and are capable of providing the best value to the government. OR

c) After evaluating initial proposals - (there may be instances where we have included down select language) and assessing their relative qualities, interchanges, if determined necessary, may (instead of will) be conducted with only the offeror (s) that are determine to be within the competitive range. A competitive range determination will consist of the most highly rated proposals and those that provide the best value to the government.

2) Eval Criteria, paga 2.1 states, " The Technical proposal shall not contain any pricing data." Would we want to caveat this that "Offerors can provide general pricing strategies or experience regarding the hiring and retention of person; however, this information will not be used by the price evaluation team." We have run into an issue in other procurements where we ask for this information to show prior experience at the lower wage rates and offerors tell us, "but you told us not to include pricing in technical." Just something to consider.

v/r  
Kevin

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